Needfinding Methods



Assume a beginner's mindset

Don't judge. Question everything. Be truly curious. Find patterns. Listen.

1. Interview for Empathy

- Ask why, encourage stories, never say "usually", look for inconsistencies, watch for non-verbals, allow for silence
- 2. Extreme users: Observe and interview
- 3. Empathy map: Say, do, think, feel
- 4. Powers of ten: Vary the magnitude of context
- 5. Journey map (timeline)
- 6. What? How? Why?
 - Why-how laddering
- 7. User camera study: Give your subject a camera
 - Ask them to document routine or what is important/significant